



somewhat
different

Your partner for Agency Business



International Insurance Company of Hannover Limited is
authorised and regulated by the Financial Services Authority

inter hannover

Responsive partners...

As an agency you will have a unique business proposition for your markets and the skills and capability to achieve this.



Inter Hannover is a strong and respected non-life insurance company with a reputation for outstanding service to its agency partners.

We can offer the expertise and resources of a financially strong international insurance company to help you deliver on your promises.

An Agency Manager will work in partnership with you, helping you to achieve goals within your own timescale. Our agency team can assist you as you develop new lines of business, explore fresh markets, and enter wider territories.

Backing your business, not running it

Your business is about *your* ideas and *your* vision. An insurance arm of one of the world's leading reinsurance groups, we will underpin this using our experience, strength and proactive attitude. This empowers you to apply your knowledge, expertise and reputation within your chosen field.

Inter Hannover... here to support

We have a proven infrastructure for supporting agency business. Our dynamic and responsive agency team will help you deliver insurance products to your customer base and exploit new opportunities with a willingness to consider innovative solutions.



Our agency team can assist you as you develop new lines of business.

How does a typical partnership with Inter Hannover work?



You will:

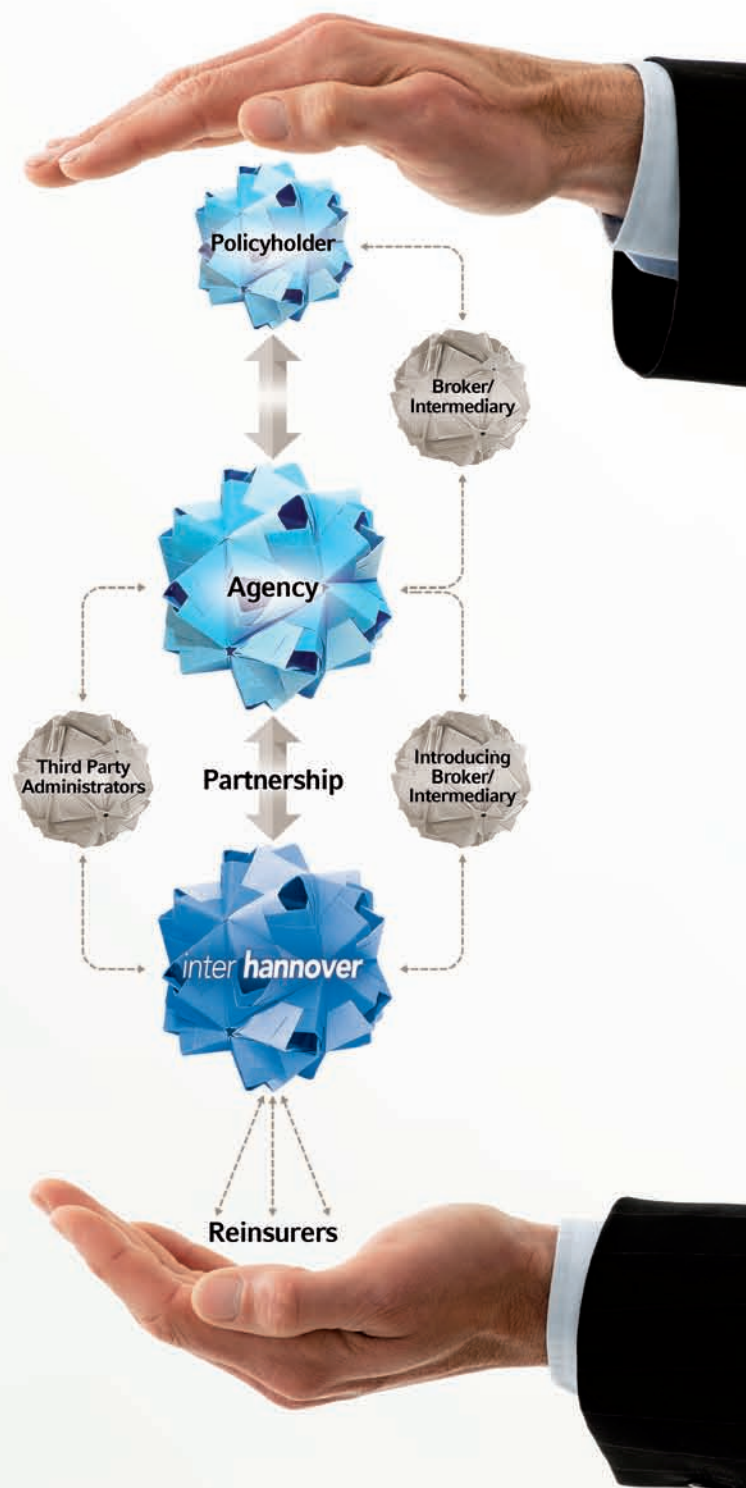
- bring your own ideas, products, distribution network and brand to achieve business acquisition
- service your customers by underwriting and administering the business within agreed frameworks
- control and manage your business

We will:

- provide strong underwriting expertise and capacity
- offer our ongoing and long-term commitment for agency business
- respect your distribution channels and support your ideas and your vision for the future

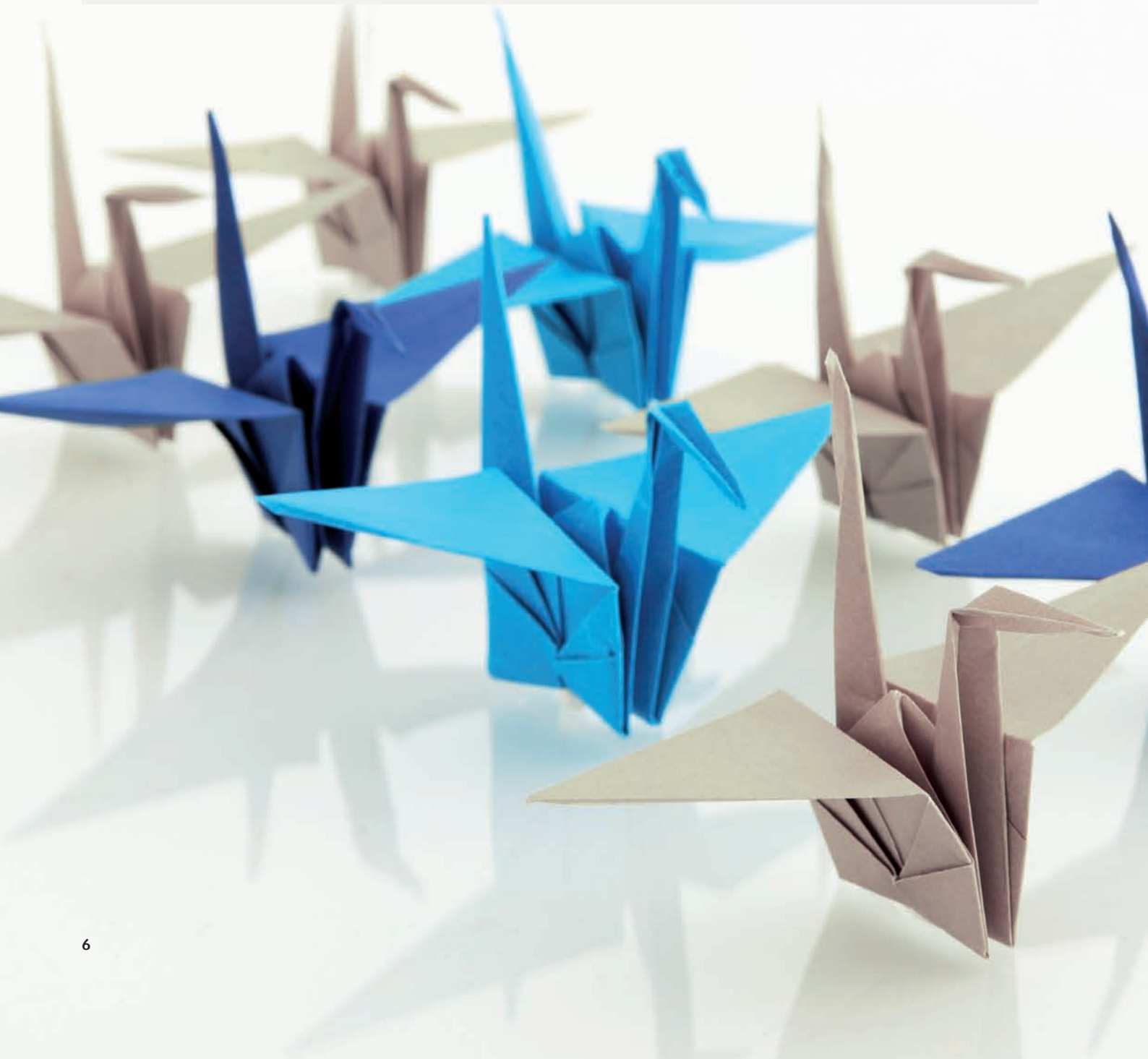
Together we can:


- agree all areas of responsibility including products, pricing, and appropriate underwriting authority
- agree on operational procedures, information flow and data requirements
- work closely together to discuss current issues and future strategies to develop our business goals
- enjoy a profitable long-term partnership



Creating teams that work...

Specialist insurance is a technical business which also demands well developed 'people skills'.





To us, working closely together is what teamwork is all about – and the team includes our business partners. Working with our agency team gives you direct access to dedicated and experienced individuals who are both professional and personable.

Turning ideas into reality...

We have the proven ability to help bring new business ideas to fruition. We can contribute to the process of developing new products with ideas on markets and territories and technical analysis of risk data. We can advise and work with you to help shape your product offers.

The power behind your products

Our strong financial standing, international presence and global reach offers you and your customers security. Our agency partners can expand the range of market sectors and territories we operate in which include the following:

- commercial lines and professional risks
- personal lines
- marine hull, cargo and liability
- energy (upstream and downstream)
- personal accident and health
- title insurance
- extended warranty
- specie, jewellers block, fine art
- latent defects
- medical malpractice
- aviation
- motor

We can advise and work with you to help shape your product offers.

The key to global markets...

Our main market is the European Economic Area (EEA) where we can trade under Freedom of Services.

We also have branches in Australia, Canada and Scandinavia and have authority to write insurance on a surplus lines basis in most US states. Furthermore, we have various licences for writing reinsurance on a non-admitted basis in Latin America.

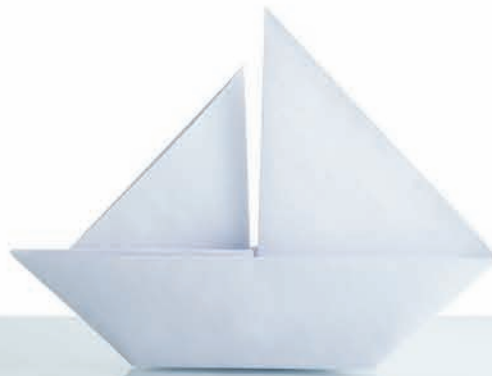
As a major insurer owned by Hannover Re – one of the world's leading reinsurance groups – we have capital strength and presence on a global scale.

Keeping in step with you wherever your agency business is heading...

We have a solid interest in seeing ideas succeed and are always prepared to consider opportunities for:

- new products
- new distribution channels
- new territories

In some cases we consider taking an equity stake in agency partners.





We have capital strength and presence on a global scale.

A partnership for the future...

Inter Hannover is a strong and respected non-life insurance company with a reputation for outstanding service to its agency partners.

Working in partnership with you, we can:

- build your agency business with the financial strength of a major reliable insurer with a strong capital base
- align your business model with our proven business model for supporting agency partners
- combine your entrepreneurial technical skills with our worldwide insurance expertise



The blend of our team abilities is a winning combination.

